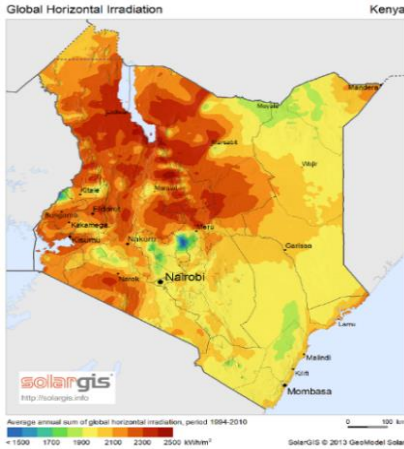


3 MWp PV Solar Plant, COMPLY, Njoro, Kenya



Business case
Feasibility Analysis based on Customer Data

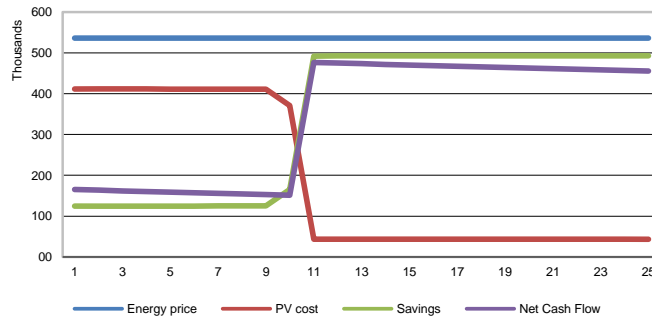
Estimated PV irradiation

PVGIS Average (1998-2011), total eff. 1550 kWh/kWp

Investment assumptions

Turnkey Project Investment	2,700,000 USD
Turnkey Project Investment	273,240,000 KES
Total EPC Contract	2,700,000 USD
Financing costs	0 USD

Key figures



Project pay back time 5.0 years

Total free cash flow	8.17 mill USD
Average PV Prod. Price (25 years)	4.30 KES/kWh

PPA assumption

Total revenue energy (year 1)	536,220 USD
Inflation	- %

Financing & Tax

Equity amount (15%)	405,000 USD
Financing amount (85%)	2,295,000 USD
Loan period financing	10 years
Loan interest	7.00 %
Annual installment	326,756 USD
Depreciation % of Project Investment	100 %
Depreciation period (after year 1=20%)	25 years
Tax credit	0 %
Tax rate	0 %
Total tax credit achieved	0 USD

Project configuration

PV type	Poly Crystalline 260 Wp
PV Manufacturer	Tüv certified
Nominal inverter power	2,400 kW
PV panel power	3,000 kWp
Estimated roof area	19,615 m ²
Estimated land area (for optimal production)	25 acres

Production assumption

Net AEP after technical losses	4,650.00 MWh
Annual degradation	0.30 %
Average Net AEP, 25 years	4,486.39 MWh
Yearly increase energy prices	- %

O&M & Warranty

Warranty period - PV panels	12 years
Maintenance & Service, Annual Fee	21,449 USD
Operation & Management (own)	13,406 USD
Repl. of inverters/spareparts (year 1-25)	120,000 USD
PV own consumption	Included

General Cost

Total tax credit achieved 0 USD Danish SUNENERGY ApS | Gørtelvej 21 | DK-9000 Aalborg 4,375 USD